

Finland's Transmission System Operator

FINGRID

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01

Executive summary



Fingrid is the sole transmission system operator (TSO) in continental Finland¹

Fingrid transmits in its own network approximately

77%

of electricity transmitted in Finland

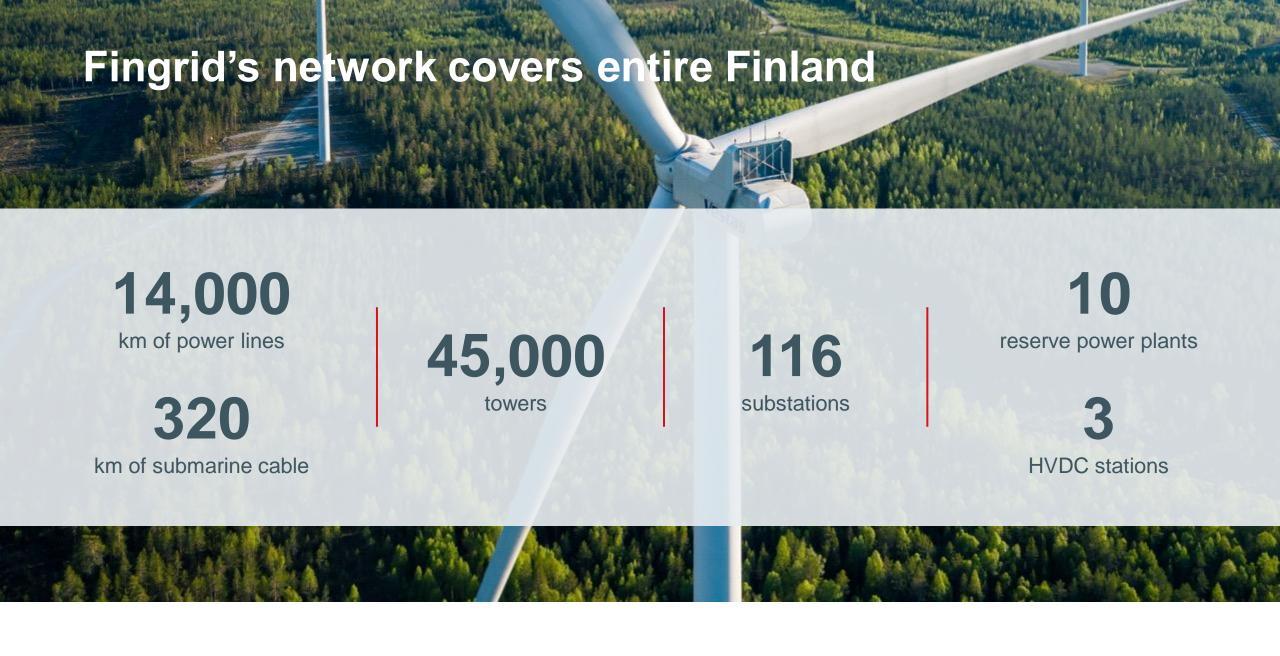
Fingrid manages crossborder connections between Finland and Sweden, Estonia, Russia and

Norway

Fingrid continuously
ensures power
system production
and consumption
balance
in Finland



¹Kraftnät Åland is the transmission system operator of Åland



Fingrid has achieved its targets in 2011-2021

	2011	2021
Net profit (IFRS)	MEUR 33	MEUR 150
Return	Below regulatory allowed	Around regulatory allowed*
Dividend	MEUR 7	MEUR 133**
Efficiency	High benchmark study rankings	High benchmark study rankings
Investments	In schedule and budget	In schedule and budget

Fingrid has a proven track record of continuously executing its defined strategy

^{*}Cumulative deficit approximately MEUR -15 in 2020-2021

^{**} Total amount proposed by Board of Directors

Fingrid has achieved its targets in 2011-2021

Regulation	Fair, stable and predictable TSO regulatory model (until 12/2023)	
Ownership	The Finnish state owns 53% and Finnish financial institutions 47%*	
Strategic importance	Considered strategically important holding to the Finnish state**	
Operating leverage	Construction and maintenance of the electricity transmission network is outsourced	
Efficiency & quality	Fingrid is one of the most cost efficient and reliable TSOs worldwide	
Financials	Continuously solid profitability	
Rating	Fingrid benefits from AA-/A+ ratings (S&P, Fitch***)	

Fingrid provides a solid long-term investment in the power system in Finland

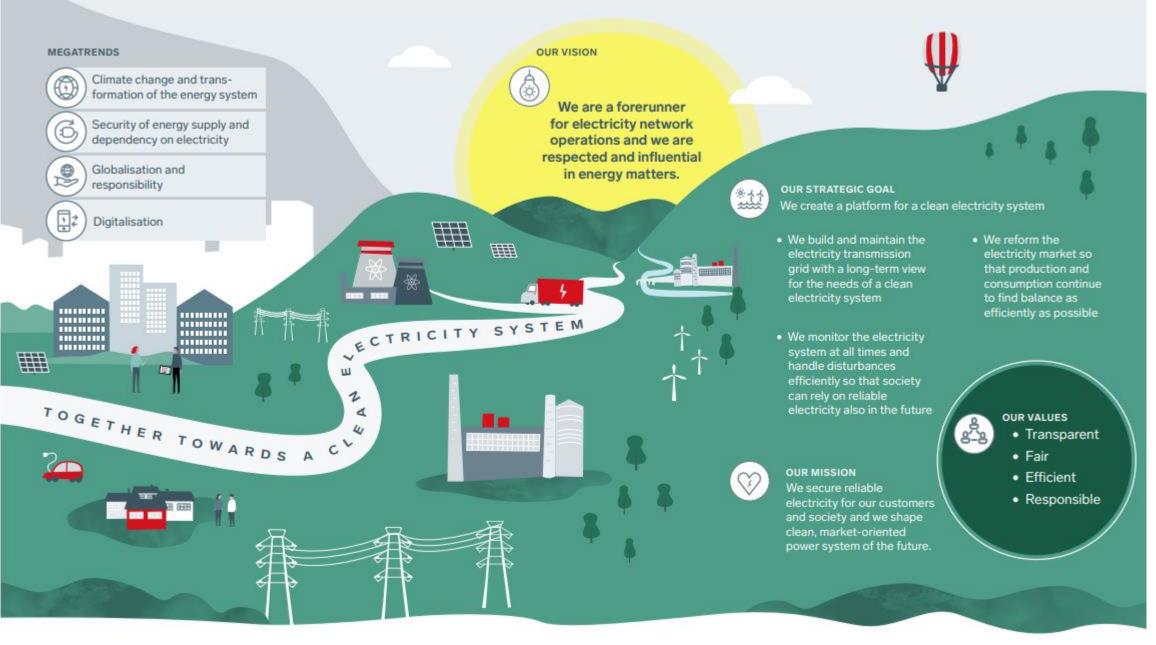
^{*} The Finnish state has 71% of the voting rights in the company

^{**} Source: Prime Minister's Office, Finland. (2016). Government resolution on state-ownership policy.

^{***} Senior unsecured rating from Fitch is 'A+' and issuer default rating 'A'

Company overview





Fingrid's strategic framework

CUSTOMERS AND SOCIETY

We secure reliable electricity and a well-functioning electricity market for society. We offer affordable services that meet our customers' needs.

FINANCE

We operate cost-effectively and bring value to our owners.

INTERNAL PROCESSES

Adequacy of the transmission system
We carry out investments and maintenance safely and efficiently at the right time.

System operation
We operate the
national grid
proactively and
reliably.

Promoting the electricity market
We actively maintain and develop the electricity market.

PERSONNEL AND EXPERTISE

An open, collaborative, renewing and result-driven work community.

Corporate level strategic choices







Focusing on the core mission

We excel in accomplishing our core mission in a changing environment. We do not aim to expand into new businesses or to participate in competitive business.

For the customer

We develop our business operations and operating models actively, together with the customer and with society's interests at heart.

World-class expertise

We ensure the necessary core competence. We cooperate with the best partners. We actively develop competence through a coaching style of management. We innovatively utilise the best technologies.

Market focus

We apply a market-oriented approach in all areas because we believe that well-functioning markets will produce the best and most innovative solutions. We actively foster the integration of the electricity markets in Europe and the Baltic Sea region while also taking into account Finland's best interests.

Efficiency of operations

We keep our operations cost-effective as a whole. We anticipate changes using joint situational awareness; we share clear goals, prioritise and measure our operations. That is how we achieve concrete results.

Security and responsibility

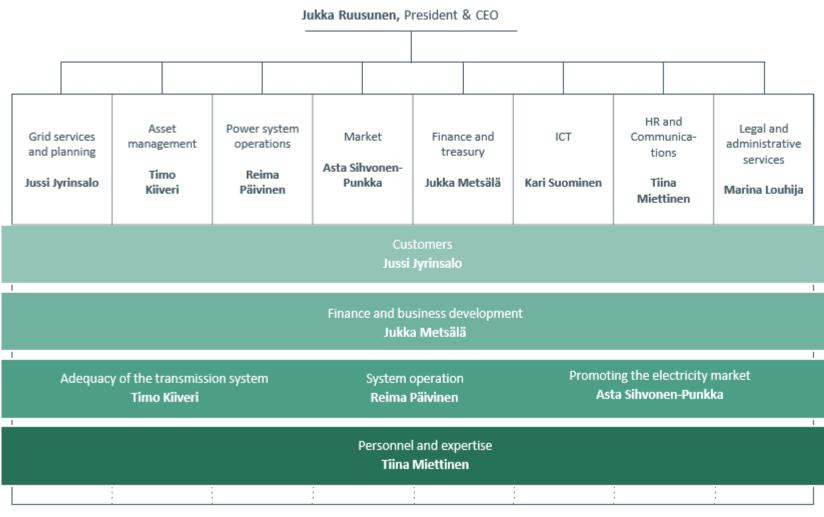
During the energy sector transformation, we will maintain the current good level of system security. Corporate responsibility and safety are highlighted in everything we do.







Fingrid operates in a matrix organisation structure



Fingrid's business model

01

RESOURCES

- Personnel and expertise
- Suppliers and business partners
- Income and debt financing
- Electricity from power plants and neighbouring countries
- Grid transmission lines, substations and reserve power plants
- Land required for transmission lines; natural resources and materials
- > ICT structures
- Knowledge capital on electricity, markets and customers

02

BUSINESS PROCESS

Adequacy of the electricity transmission system

- > Grid planning
- Grid construction
- > Grid maintenance

Management of electricity system operation

- Planning of the operation of the electricity system
- Monitoring and control of the electricity system
- Managing disturbances and the continuity of the electricity system

Promoting the electricity market

- Developing market rules to enable a clean electricity system
- Promoting the regional electricity markets
- Ensuring the continuity of the electricity market

03

IMPACTS

- Enabling a climateneutral energy system
- Reliable electricity for society and business
- Efficiently functioning electricity market
- Promoting Finland's competitiveness
- > Developing the electricity sector and competence
- Financial benefits for stakeholders
- Employment impact and other local benefits from large capex projects
- Local changes in land use and the environment and energy losses in electricity transmission

SERVICES FOR CUSTOMERS > Main grid services / Electricity market services

01 RESOURCES

02 BUSINESS PROCESS

03 IMPACTS

04 CREATION OF VALUE

Value created by Fingrid

03

IMPACTS

- Enabling a climate-neutral energy system
- Reliable electricity for society and business
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04

CREATION OF VALUE

- > Fingrid's nationwide main grid creates a platform for a clean powersystem. Around 140 kilometres of new grid transmission lines and 10 new or expanded substations.
- > Electricity transmission reliability 99.99992%.
- > The wind power connected to the main grid, 743 megawatts, will reduce future annual indirect emissions by 213,000 CO₂ equivalent tonnes. Reliability of cross-border transmission connections 99.1%
- > Top cost-effectiveness in European energy regulators' comparison study. Third cheapest in ENTSO-E's European price comparison. Customers perceive that Fingrid works for the benefit of the whole of society (4.3/5).
- > Personnel feel their work is meaningful and are ready to recommend their employer (eNPS 67). LTIF 9.1. Absences from work 1%. Number of training days on average 3/ employee.
- One of Finland's largest corporate income tax payers (EUR 34 mill.). Payments to providers of capital EUR 147 mill.
- Investments in the main grid approx. EUR 168 mill. Fingrid personnel's person-years 391 and service suppliers' person-years 703.
- Direct CO₂ emissions and indirect emissions due to the company's own electricity consumption and losses 142,000 CO₂ equivalent tonnes. Waste utilisation rate 99% and recycling rate 78%.

Fingrid promotes in particular these UN's SustainableDevelopment Goals





ⅉ











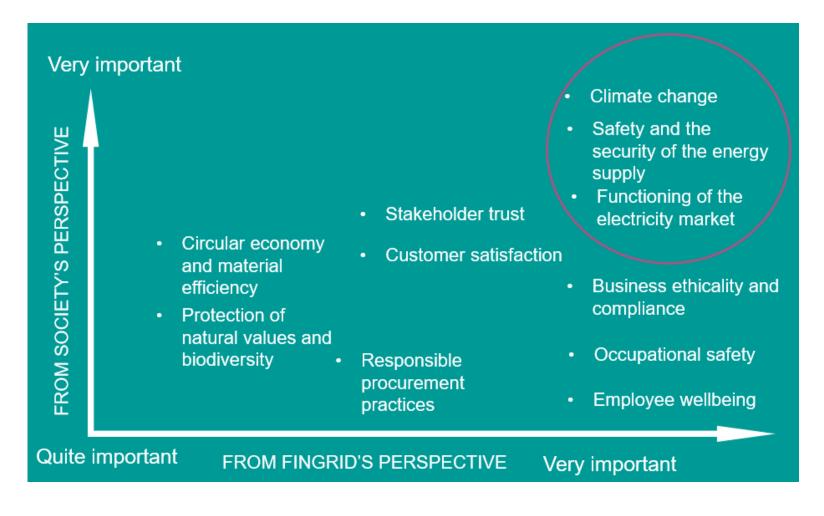


Fingrid's corporate responsibility management

CORPORATE LEVEL RESPONSIBILITY	> Board of Directors
RESPONSIBILITY FOR CORPORATE ESG TARGETS	 A director nominated by the CEO responsible for each individual corporate ESG target
RESPONSIBILITY FOR EXECUTION OF EACH CORPORATE ESG TARGET	> Nominated director
RESPONSIBILITY FOR DEVELOPMENT AND MONITORING	 Nominated director together with the director responsible for corporate responsibility at Fingrid

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Sustainability strategy: key material topics for Fingrid



Corporate responsibility is part of the strategy:

- A strong main grid
- Security of supply
- A functioning electricity market
- Functioning cross-border connections
- Risk and continuity management



















Fingrid's main ESG goals

Ε

- Enabling emission-free electricity generation and greater demand for electricity when Finland is climate-neutral.
- The main grid does not impose constraints on Finland's transition to climate-neutrality, the market balances generation and consumption, system security is good.
- Technical solutions boost the main grid's transmission capacity.
- Fingrid promotes biodiversity in transmission line rights-of-way
- New solutions for the recycling and use of materials (circular economy and material efficiency)
- SF6 gas emissions at a minimum, all new gas-insulated switching substations comply with the selected new technology and are SF6-free. The lowest SF6 gas emissions in the world, when compared with other TSOs.

S

- We ensure reliable, inexpensive and responsive main grid electricity transmission for electricity companies and industry operators.
- We provide electricity market operators with a single electricity price area in Finland while also benefitting from open access to the European electricity market.
- Customer and stakeholder satisfaction is high.
- Fingrid has a productive work community with a high standard of wellbeing, the capacity for renewal, and a diverse personnel structure.
- We are a well-known and desirable place of work with exemplary supervisory work and management practices.
- We look after occupational safety.
- Fingrid constantly enhances its efficiency and productivity and promotes Finland's competitiveness.

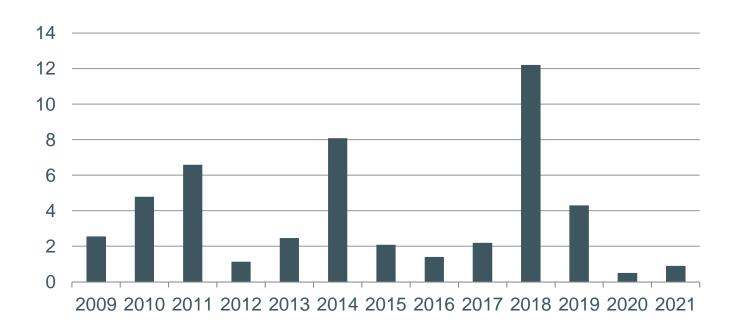
G

- The entire work community is committed to a responsible way of working and open communication.
- Our business complies with good corporate governance principles and applicable regulations.
- Fingrid is recognised for its high standard of information security and its ability to protect personal and business-critical data

Excellent reliability in the grid

Economic losses caused by disturbances

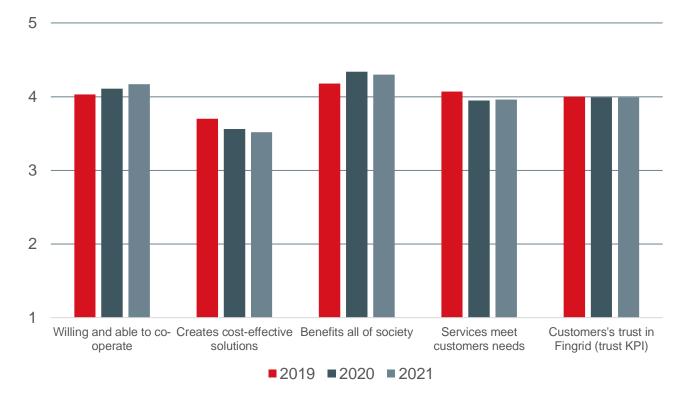
minutes / year / connection point



0.9 minutes
outage per grid
connection point
caused by faults
in the grid in
2021

Customer satisfaction: High quality services

Customers' trust in Fingrid

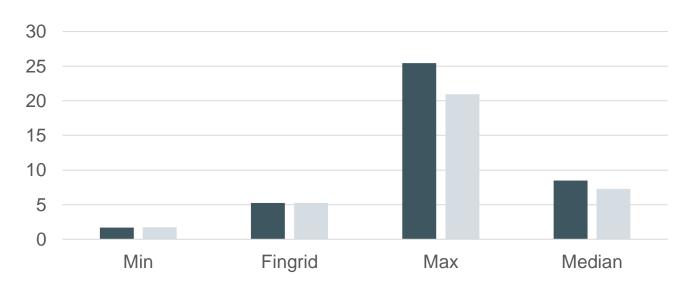


The company wide KPI 'customers' trust in Fingrid was 4.0 (scale 1-5) in 2021

ENTSO-E comparison on grid service fees

European peers 2020

€/MWh



2020 2019

Transmission tariffs for electricity in the Finnish transmission system are the second lowest in Europe

^{*} Source: ENTSO-E

Legal structure

Subsidiares

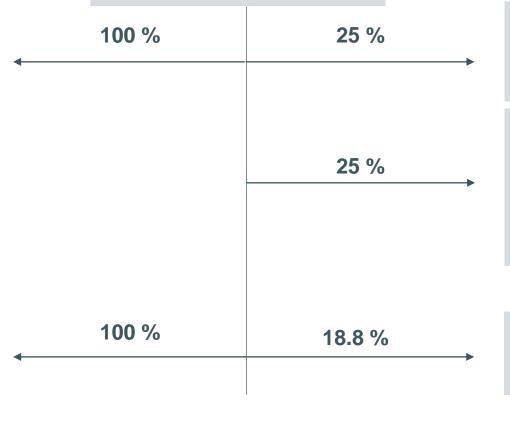
Finextra Oy

Peak load capacity and guarantee of origin service

Fingrid Datahub Oy

Centralized information exchange in the Finnish power market. Datahub's operations began in February 2022





Associated companies

eSett Oy

Balance settlement process on behalf of Nordic TSOs

Nordic RCC A/S

Company established in January 2022 for the incorporation of the operational planning office of the four Nordic TSOs. The company will start its operations in July 2022 assuming the tasks of RSC

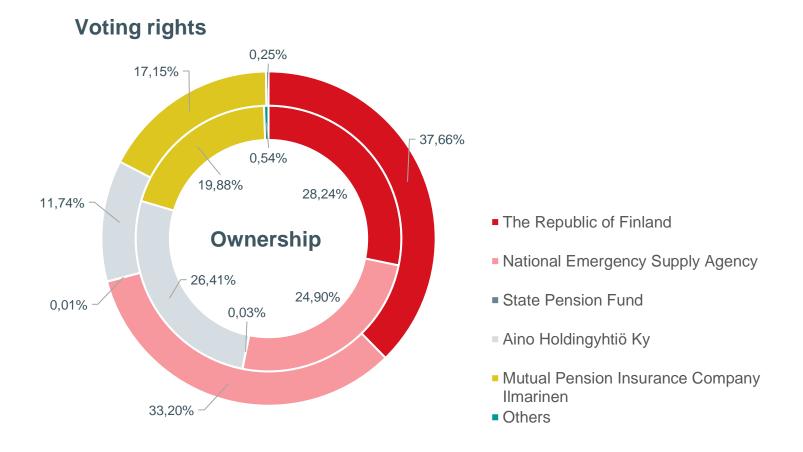
Long-term investments

TSO Holding AS

Owns 34 % of Nord Pool¹

¹Fingrid's indirect ownership of Nord Pool is 6.4 %

Ownership and voting rights



The State's minimum shareholding requirement in Fingrid is 50.1%.

The State has 70.8% of the voting rights.

03 **Operating environment**



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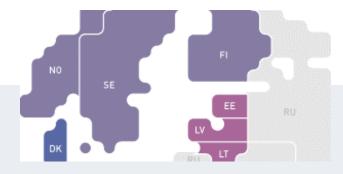
06. Ratings

Fingrid's operating environment on three geographical levels



Europe

- Vision: integrated electricity market working on one European grid
- Big changes in the generation fleet (increase in renewables and electrification, reduction of fossil fuel use)
- Electricity market from Helsinki to Lisbon achieved in 2014
- Structural bottlenecks will remain in the grid – investments proceeding slowly



Baltic Sea region

- Strong connection between the Nordic region, Baltic states, Germany and Poland.
- The transmission capacity between Nordic region and Central Europe has been increased substantially in recent years



Finland

- Finland's target is to be carbon neutral by 2035
- Share of renewable wind power increases without subsidies
- Decarbonization efforts increase electricity demand when clean electricity replaces fossil fuels
- Role of cross-border connections increases

Towards a highly developed electricity market in Europe

- Improving efficiency and competitiveness of the power sector
 - efficient market price
 - cross-border trade
 - efficient dispatching via "the invisible hand" of the markets
- Delivering benefits for end-users and trust to market players
- Contributing to the security of supply
- Supporting Green Deal and reaching the climate targets of the EU

Electricity market from Helsinki to Lisbon since 2014

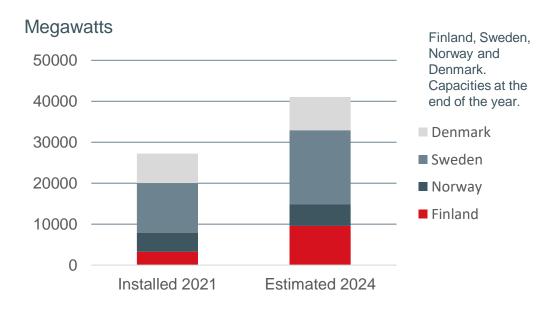


Significant wind power capacity currently under planning and construction

- Finnish installed wind power capacity was ca. 3300 MW at the end of 2021
- By the end of 2024, Finnish wind power is expected to reach 9 GW. Capacity expansion is estimated to be almost entirely market-based
- Nordic wind capacity is expected to reach 40 GW by the end of 2024, compared to 27 GW end of 2021, with most of the growth based on investment decisions already taken
- Integration of wind power is one of the key drivers for Fingrid's grid development, with significant investments already completed and more in the pipeline to enable transition towards a climate neutral society

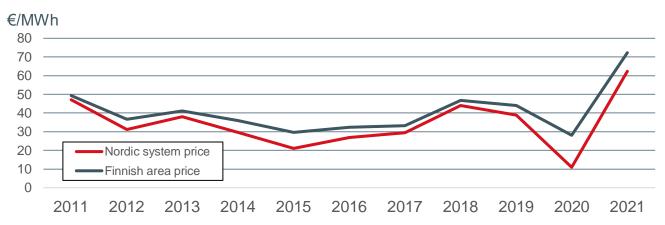
Fingrid promotes the development of market based wind power generation in Finland

Nordic wind capacity is expected to reach 40 GW by the end of 2024, compared to 27 GW at the end of 2021



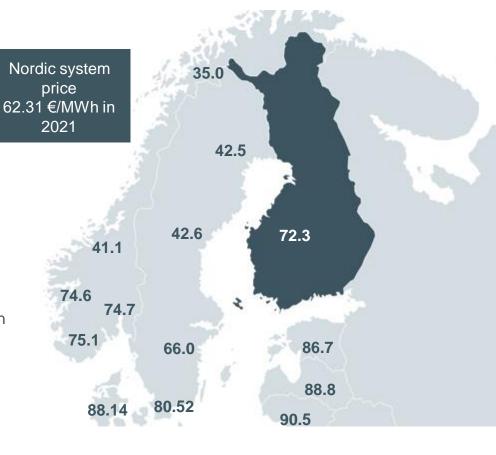
Development of Nordic electricity spot prices

Yearly average prices in Day-ahead market for years 2011-2021



- 2021 Nordic electricity prices increased clearly compared to the level of earlier years. The average price for year 2021 was highest recorded for the presented eleven years. During the year, the prices increased clearly towards end of the year
 - The main reasons behind the increased prices were increased electricity consumption following the economic recovery from Covid-19 pandemic and increased fuel and emission allowance prices
 - For the beginning of year 2022, the average price has been higher than the 2021 average price, as the prices have stayed on similar level as reached by the end of the year 2021
 - Electricity consumption increased around 6 %, which means that it recovered back to the levels before exceptional year 2020 with low consumption due to the warm weather and Covid-19 pandemic

Nordic 2021 average Day-ahead prices



Finland is well-connected in **Baltic Sea power market**

- Finland is a net importer of electricity mainly from Scandinavia
- Rapid increase of wind power and commissioning of Olkiluoto 3 nuclear power plant are set to reduce the net imports in the next few years
 - Olkiluoto 3 will cover ~10 % of the cold winter peak load in Finland
 - Olkiluoto 3 has started its test period in spring 2022 and the commercial electricity production is expected to start in autumn 2022
- Cross-border lines between Finland and Sweden have a crucial role of limiting price differentials between the markets
- Fingrid has a 24/7 service to ensure continuous specialist availability to solve issues in cross-border connections, and is investing in new transmission capacity between the countries

Finland is expected to become self-sufficient in terms of energy production in 2023 thanks to new upcoming production capacity



Cross-border net trade for last six years



Cross-border transmission between Finland and Russia

- During 2021 imports from Russia increased clearly from the low record year 2020. The increased imports were mainly caused by high Nordic wholesale prices during 2021
- Russia has capacity payment of around 30-60 EUR/MWh on exports to Finland. This has limited the trade after 2011. During 2021 there was also significant trade during the hours with capacity payment due to the high price level in Finland

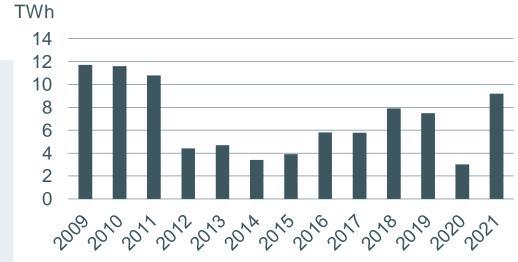
Russia's attack on Ukraine rearranged Europe's energy markets

"Russia's attack on Ukraine will, in time, mean the end of energy co-operation between Russia and the EU countries. Fingrid is, for its part, prepared for that the electricity imports from Russia will end. Finland is not dependent on electricity imported from Russia. The end of imports will increase demand for domestic electricity production, increase the need to import more electricity from Sweden and may decrease electricity exports to Estonia. As Fingrid sees it, the end of imports will stop sales related to cross-border transmission and increase the cost of acquiring electricity system reserves to some extent, as reserves can no longer be purchased from Russia."

Source: https://www.fingrid.fi/en/pages/news/news/2022/fingrid-group--managements-review-1.1.31.3.2022/

Finland's cross-border transmission with Russia is driven by power market and political developments in EU and Russia

Annual electricity export from Russia to Finland

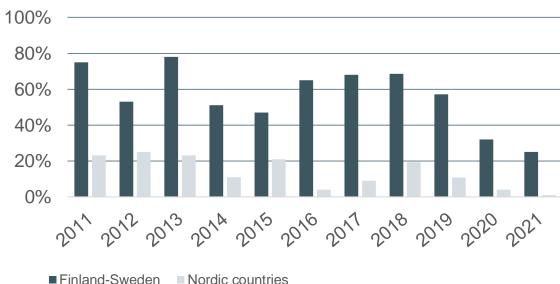


The Baltic Sea region* forms a well-developed regional market

- In 2021 a single price area between Finland and Sweden existed 25 percent of the time and 1 percent of the time between all the Nordic countries
- Price uniformity is impacted by hydrological situation, in addition to interconnector availability
- Price differences between countries result in congestion income, which is split evenly between the countries in which the congestion has occurred
 - The formula to calculate Fingrid's share of congestion income is *Price Difference* (€/MWh) * Cross-Border Transmission (MW) * 50%

Uniformity of spot prices in the Nordic region

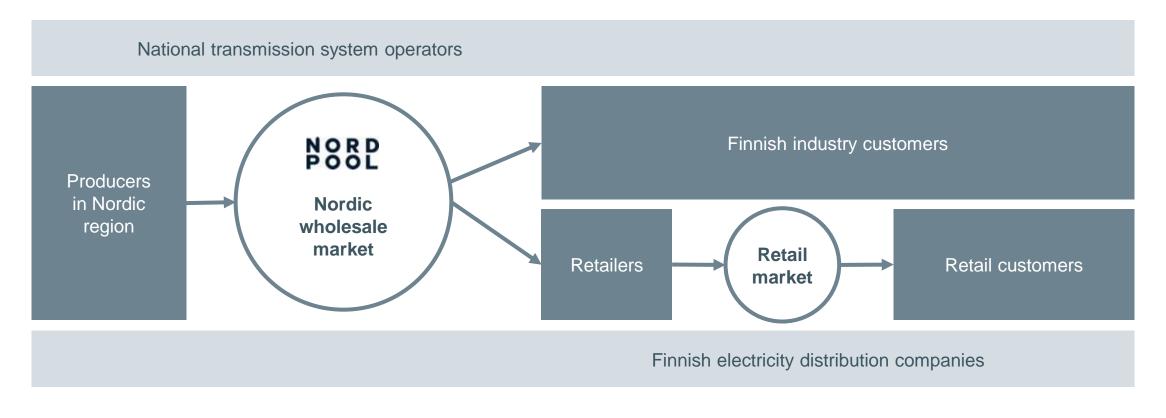
% of time



^{*} Finland, Sweden, Norway, Denmark, Poland, Estonia, Latvia, Lithuania

Physical electricity market structure and business areas in the Baltic Sea area

Power generation is unregulated whereas transmission and distribution are regulated by national authorities



04

Operations

Description of operations



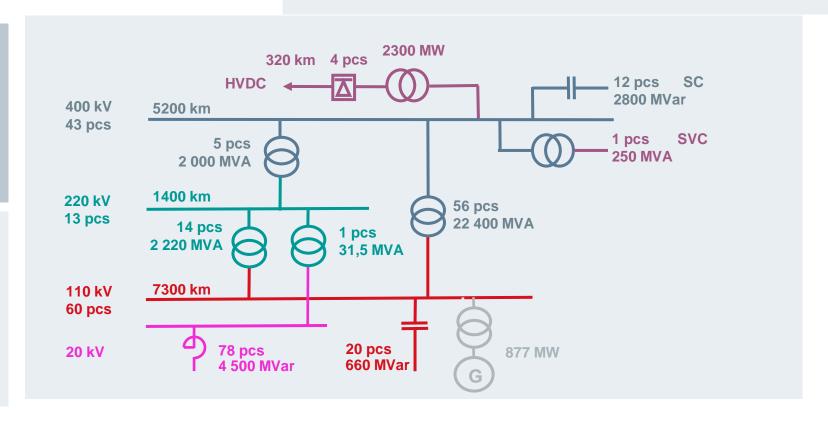
Fingrid owns and operates the transmission network in Finland

Fingrid's 400 kV power lines form the backbone of the electricity transmission network in Finland.

Fingrid also owns and operates 220 kV and 110 kV power lines.

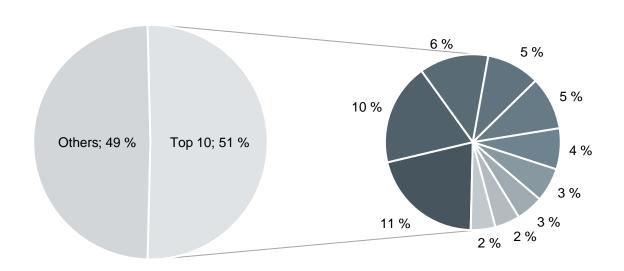
Fingrid transmits in its own network approximately 77 % of electricity transmitted in Finland

Fingrid is a part of ENTSO-E, European Network of Transmission System Operators for Electricity.



Grid service customer base consists of around 130 entities

Top 10 customers 2021*



Credit quality of customer base is solid

- Customers comprise mainly of electricity producers, process industry and electricity distribution companies
- Fingrid is obligated to provide its customers a network connection point
- Ten largest customers account for 51 percent of grid service income

^{*} based on grid service income

Fingrid continuously maintains the production and consumption balance

Fingrid fulfils its responsibility to maintain real-time balance in all market conditions

Holders of electricity production and loads can submit bids to the balancing market concerning their capacity

Fingrid has created a common Nordic balancing market together with other TSOs in the region

Fingrid's core task is to ensure network functionality with automatic and manual reserves in imbalance situations



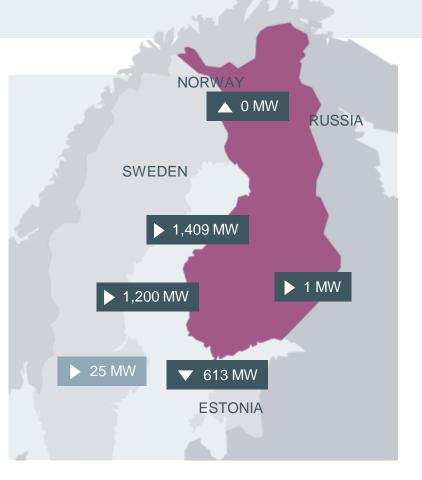
Fingrid procures the needed amount of reserve capacity to maintain the balance of the power system

State of the power system – illustrative example

Fingrid procures the needed amount of reserve capacity to maintain the balance of the power system

Consumption and production in	Finland Info
Consumption	11,172 MW
Production Hydro power Nuclear Power Condensing power Cogeneration district heating Cogeneration industry Wind power (partly estimated) Other production (estimate) Peak load power Net import/export	9,210 MW 2,382 MW 2,774 MW 10 MW 2,113 MW 1,455 MW 406 MW 70 MW 0 MW

Power balance	Info
Production surplus/deficit in Finland	91 MW
Surplus/deficit, cumulative	153 MWh
Instantaneous freq. measurem	ent 49,89 Hz
Time deviation	11,60 s
Electricity price in Finland	Info
Elspot area price	31,48 EUR/MWh
Normal power balance	Info

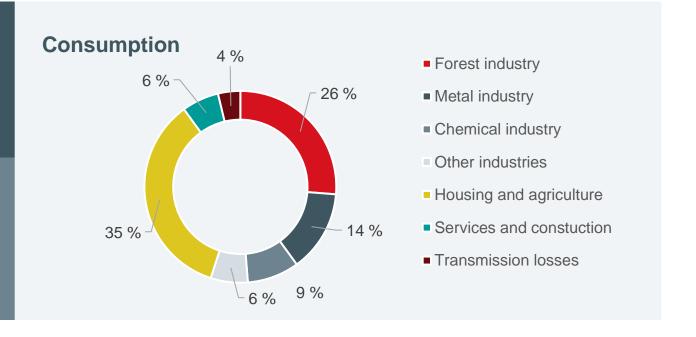


Electricity consumption in Finland

Energy-intensive industry is a major consumer in Finland accounting for 44 % of consumption in 2021

Fingrid continuously maintains production and consumption balance

Electricity consumption was 86 TWh in Finland in 2021. Electricity imports accounted for 17 TWh or 20 % of total consumption

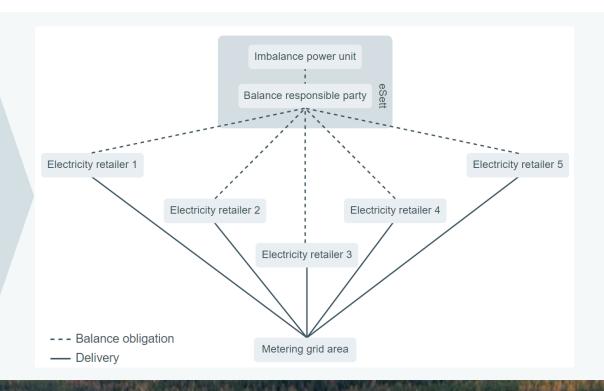


Advanced markets for all time frames

Financial market exchange	Nominated electricity market operator		Statnett Svensk	RID NERGINET & eSett	
Financial market	Day-ahead market	Intra-day market	Regulating power market		Imbalance power
TRADING			Reserve markets	×	
10 years- one day ahead	Auction: Tomorrow	Continuous trading: Tomorrow and present day	Real-time	Delivery	Past-time
PRODUCTS					
Futures, DS futures, options Annual, quarterly, monthly and weekly	Hour	Hour	1-60 min		Imbalance settlement

Fingrid is responsible for the imbalance settlement after delivery

- Each party operating in the electricity market is financially responsible for an hourly imbalance between its electricity production and consumption
- Fingrid acts as an open supplier, which balances the imbalances of these parties after the actual production and consumption has taken place
- A service company, eSett, is responsible for the financial settlement of imbalances on behalf of Fingrid
- eSett is equally owned by TSOs in Finland, Sweden, Norway and Denmark



Fingrid owns an assortment of backup power plants

- Fingrid owns and operates 927 MW
 of backup power plants and has
 right-of-use agreements for further
 278 MW*. All plants can be activated
 within minutes
- Backup power plants are not used to sell energy to market but solely as a reserve for imbalances and disturbances in power system
- Fingrid's own power plants are included in the regulatory asset base
- The total capacity of backup power plants comfortably exceeds the capacity of the largest power plant in the network

Fingrid's own reserve power plant, in total 927 MW

Right-of-use agreements, in total 278 MW*

2x30 MW

Tahkoluoto

2x26 MW

2x50 MW

Naantali 2x20 MW

2x166 MW

2x3 MW

Kyröskoski

1x37 MW

2x59 MW

1x50 MW

Tolkkinen 4x20 MW

Kilpilahti 1x27 MW

Sopenkorpi

1x13 MW

Mertaniemi

2x35 MW

Hinkismäki

1x40 MW

Fingrid's own backup power plants ensure reliable activation of reserves in disturbance situations

^{*}Right-of-use agreements for 278 MW from 1 May 2022 onward

The reliability of the Finnish power system is top class

Transmission network reliability



Transmission network reliability rate of 99.99992% in 2021

- The power system has to withstand a fault in any individual component (N-1)
- The main reasons for disturbances have been lightning and other weather related incidents (storms)
- Major part of the disturbances are cleared with automatic reclosure schemes without any manual switching operations
- The average duration of the connection point outages is usually a couple of minutes per year

Operations Efficiency of operations



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The building blocks of Fingrid's operations

Centralised power system management Quality and efficiency

Clear strategy and management system
No frills

Sensible investment strategy
No unnecessary investments



Competent and motivated personnel
Results and quality of work

Outsourcing The best partners

Digitalisation
Significant productivity
boost

Fingrid's
excellence in
ITAMS and
ITOMS
benchmark
studies reflect
highly efficient
operating
model

Outsourced grid construction and maintenance

- Core feature of Fingrid's operating model is outsourcing e.g. grid construction and maintenance are outsourced
- Regional maintenance is tendered among external service providers
- Fingrid has around 80 core suppliers, of which 20 account for around 80 percent of total financial value of procurements
- Grid construction projects are tendered among prequalified contractors (system of qualification of contractors)

High operational efficiency and flexibility are achieved through timely competitive tendering of works



Grid maintenance is outsourced

Fingrid uses qualified suppliers only

- A defined qualification process* for equipment suppliers, service providers and contractors
- An evaluation process for qualified suppliers is done annually
- Only qualified suppliers in Fingrid's supplier register are invited to bid for outsourced works
- Sustainability audits are conducted among suppliers
- Suppliers must comply with Fingrid's Supplier
 Code of Conduct

High operational efficiency and flexibility are achieved through comprehensive outsourcing arrangements



Hyvinkää – Hikiä transmission line construction site

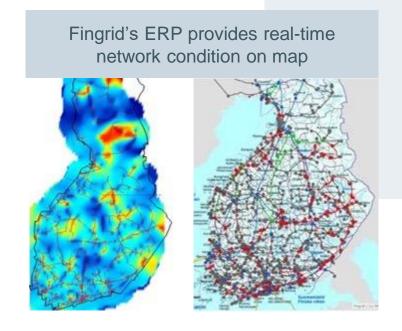
^{*} In accordance with the EU based public procurement legislation for the sector

Investing in efficient management of information through digitalisation

- Increasing proactivity in calculations, monitoring and maintenance
- Single source for power system information
 - Improving information access and usability within stakeholders
- Adding cost aspect to operation and power system components
 - Enhanced business planning through cost operational analytics
- System utilisation and further development

For a quick overview of the ELVIS asset management solution see video at: www.youtube.com key in BMM99tIYFBw

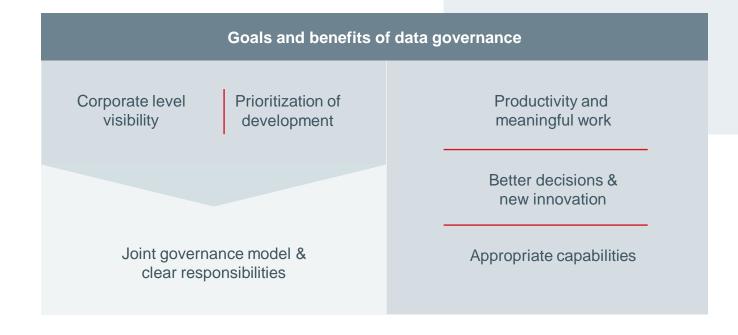
A single asset management system strengthens Fingrid's operational excellence



Data governance model improves productivity, enables better decision-making and innovations

Fingrid manages data as one of its core assets

- The importance of data-based management is growing constantly.
 Properly maintained data is essential for decision-making
- The importance of data to Fingrid's customers and other stakeholders is significant
- Being in a monopoly position imposes a certain responsibility and data transparency is important in order to gain trust from stakeholders
- A well-managed cybersecurity and network security also require good data management



01. Executive summary 02. Company overview

Digital technology helps in grid maintenance

- Grid operations have become increasingly digitalized over the years
- The installation of sensors necessary for data acquisition at substations started in 2016 and has continued ever since
- Digital condition monitoring helps in allocating resources and forecasting maintenance needs as efficiently as possible
- Fingrid's vision for 2025 is an autonomous maintenance system that communicates, with the help of artificial intelligence, when any preventive maintenance should be started

Digitalization of grid maintenance results in improved system security and cost savings



Fingrid's efficient operations are highly recognized

Excellent results from international benchmark studies

* Twenty-eight TSOs from around the world participated in the 2018 study

- Fingrid's Asset Management maintains an ISO55001 Certificate
- Fingrid has continuously ranked among the best TSOs in the International Transmission Operations and Maintenance Study (ITOMS)*
- Fingrid took second place in an International Asset
 Management Study (ITAMS) in 2020

ISO55001

ISO 55001 is a framework for an asset management system that will help your business to pro-actively manage the lifecycle of your assets, from acquisition to decommission. This system helps you to manage the risks and costs associated with owning assets, in a structured, efficient manner that supports continual improvement and on-going value creation.

Benefits of ISO 55001

An asset management system provides a structured, best practice approach to managing the lifecycle of assets.

- Reduced risks associated with ownership of assets anything from unnecessary maintenance costs and inefficiency to accident prevention
- Improved quality assurance for customers/regulators where assets play a key role in the provision and quality of products and services
- New business acquisition stakeholders gain confidence from the knowledge that a strategy is in place to ensure assets meet the necessary safety and performance requirements

Source: https://www.bsigroup.com/en-GB/Asset-Management/Getting-started-with-ISO-55001/

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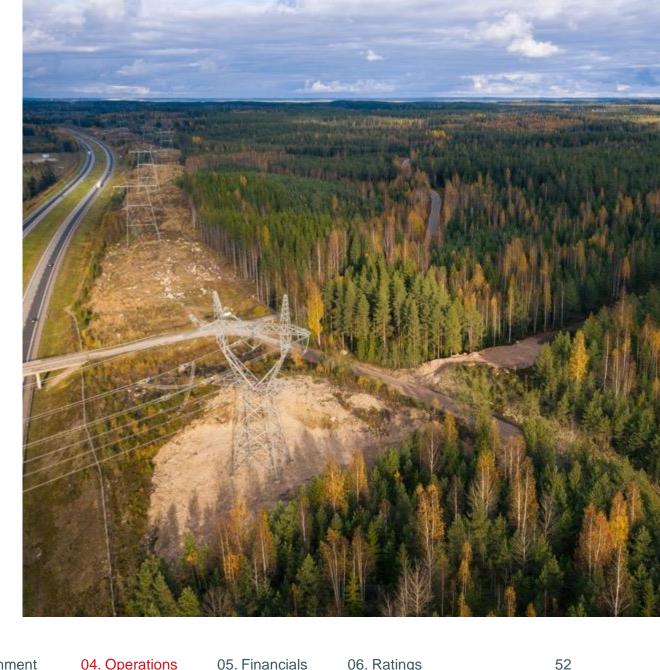
Fingrid's overall efficiency is confirmed also by the regulators

- Study conducted for the Council of European Energy Regulators (CEER) in 2019
- Comparison of total efficiency: costs of grid construction, maintenance, planning and administration
- Fingrid was ranked a top performer among the 17 European TSOs included in the study
- Fingrid performed well in a similar study prepared for CEER already in 2013



Project CEER-TCB18 – Pan-European cost-efficiency benchmark for electricity transmission system operators July 2019

04 **Operations** Earnings model



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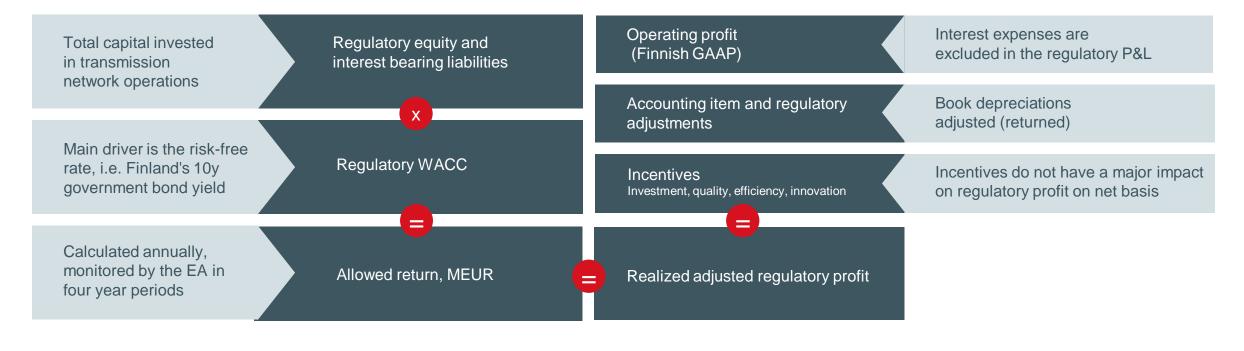
04. Operations

05. Financials

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Regulatory capital and WACC defined by the **Energy Authority set the** allowed return

Fingrid aims to match realized regulatory profit and allowed return over the regulatory period



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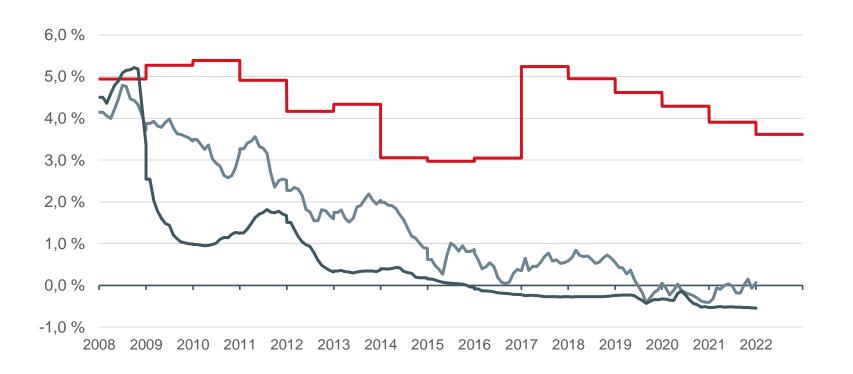
Calculation of WACC in the regulatory model 2016-2023

The core parameter defining yearly WACC is the yield of the Republic of Finland's 10-year bond

Cost of equity	Parameter	Value to be applied	
$C_E = R_r + \beta_{debt free} x (1 + (1 - t) \times D/E) \times (R_m - R_f) + LP$ $C_E = Finnish \ 10y \ bond + 0.4 \times (1 + (1 - 20\%) \times 50/50) \times 5\% + 0.6\%$ $C_E = Finnish \ 10y \ bond + 4.2\%$	Risk-free rate (R _r)	Greater of: a) 10-year average of 10-year Finnish government bond rate b) Average of previous year April- September government bond rate	
Cost of debt			
$C_D = R_r + DP$			
C _D = Finnish 10y bond + 1,26%	Asset beta ($\beta_{debt free}$)	0,4	
	Market risk premium (R_m - R_f)	5,0%	
WACC (pre tax)	Liquidity premium (LP)	0,6%	
$WACC_{post-tax} = C_E \times 50/100 + C_D \times (1-t) \times 50/100$	Capital structure (D/E)	50/50	
$WACC_{post-tax}$ = Finnish 10y bond x 0,9 + 2,60% $WACC_{pre-tax}$ = Finnish 10y bond x 1,125 + 3,26%	Risk premium of debt (DP)	1,26%	
pre-tax — I IIIIIIII Toy bolla X 1, 120 + 0,2070	Tax rate (t)	20%	

The current regulatory model benefits from relatively stable WACC* without capping upside

Pre-tax WACC for 2022 calendar year 4,13% (4,52% in 2021)



WACC, post-tax

Finnish government 10 year bond

— Euribor 6 monts

The regulatory model applies the higher of i) 10y average of Finnish Government (FinGov)

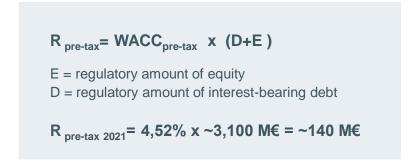
10y bond yield or

ii) April–September average of 10y FinGov as risk free rate in WACC

* Regulatory WACC 2007 – 2015 calculated as post-tax basis. From 2016 regulatory model applies pre-tax WACC.

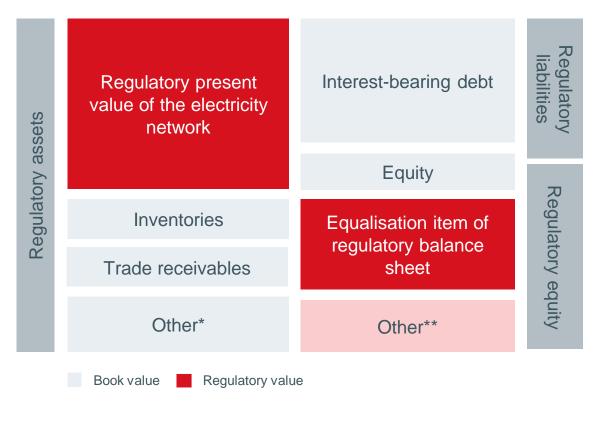
Calculating the allowed return in euros: WACC x Regulatory capital

Allowed return in euros is calculated as follows:



- Regulatory capital is equal to the sum of regulatory equity and liabilities
- The equalisation item in the equity section of balance sheet balances regulatory equity and liabilities with regulatory assets

Calculating regulatory balance sheet



^{*}Including regulatory cash

^{**}Other is excluded from regulatory capital. Other includes deferred tax liabilities, non-interest bearing debt, provisions for liabilities and charges

Calculating regulatory capital

- Regulatory capital (equity and liabilities) of the electricity network is derived from the adjusted replacement value of the electricity network assets
- The adjusted replacement value is calculated by valuing all components with list values provided by the Energy Authority
- All components have expected lifetimes, which are used to adjust the replacement values of the components to come up with the regulatory present value of the electricity network
- An equalisation item of equity is used to match regulatory equity and liabilities with regulatory assets

ADJUSTED REPLACEMENT VALUE OF THE ELECTRICITY NETWORK

= list price of component x quantity (for all grid components)*

* Price list is updated together with regulation methods (once in 8 years) adjustment by using expected lifetimes of grid components

REGULATORY PRESENT VALUE OF THE ELECTRICITY NETWORK

$$= \sum \left(\frac{1 - \frac{average\ age}{lifetime}}{adjusted\ replacement\ value\ of\ all\ electricity\ network\ assets}\right)$$

other adjusted current and non-current assets are added

REGULATORY ASSETS

= adjusted other noncurrent assets + adjusted other current assets + regulatory present value of the electricity network

> regulatory equity is adjusted to match regulatory equity and liabilities with regulatory assets

REGULATORY ASSETS

= adjusted other noncurrent assets + adjusted other current assets + regulatory present value of the electricity network

Regulatory assets are mainly based on regulatory present value of the electricity network

Components in calculation of regulatory assets in regulatory model 2016-2023

Regulatory present value of the electricity network	Based on the unit prices of components in the beginning of the regulatory period and component age / maximum age in regulation
Unit prices of components	Prices were updated to replacement value in 2016 based on the unit prices (5Y historical project data)
Investments under construction	Investments under construction are included in the RAB in book value
IT systems	Value in RAB and regulatory depreciation is the book value
Regulatory allowed cash	10 % of regulated turnover

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Limited contribution from incentives and adjustments to allowed return 1/2

Incentives in calculation of realized regulatory profit in regulatory model 2016-2023			
Investment incentive	Promotes reasonable and cost-efficient investments by allowing straight-line depreciations based on the replacement value of the transmission network assets. Components are included in depreciation in replacement value as long as they are utilized		
Quality incentive	Cost for the society from non-delivered electricity caused by disturbances and fast reclosing operation, max +/- 3 % of allowed return, benchmarked against 8-year historical average		
Effiency improvement	Target: 0%, max +/- 5 % of allowed return, benchmarked against 4-year historical average		
Innovation incentive	Maximum 1,0 % of turnover is reimbursed in allowed return		

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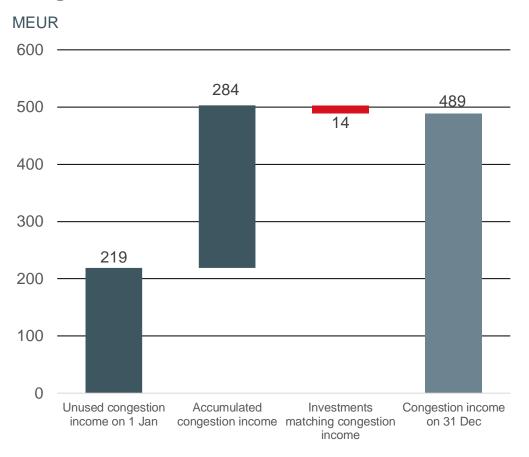
Limited contribution from incentives and adjustments to allowed return 2/2

Adjustments in calculation of realized regulatory profit in regulatory model 2016-2023			
Congestion income	Treated separately from the regulatory allowed return but investments financed with congestion income affect realized regulatory profit through regulatory depreciations		
Inflation adjustment to regulatory depreciation Indexed annually with CPI to match current replacement value			



Congestion income

Congestion income 2021



Congestion income is used to remove bottlenecks between the bidding zones of an electricity exchange

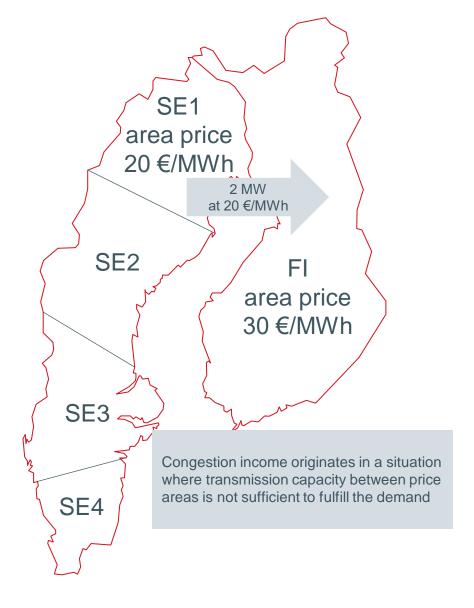
- Since 1 Jan 2016, congestion income is no longer reported in Fingrid's turnover
- In 2021, MEUR 284 of congestion income was accumulated.
 MEUR 489 in congestion income was left unused and will be used in accordance with EU regulation and the decisions by the Energy Authority
- The Energy Authority has approved MEUR 119 of congestion income to be used for electricity market investments during 2022
- Realized regulatory profit is positively affected by congestion income because investments financed with congestion income are included in regulatory depreciation but not in book depreciation

Congestion income generation – *illustrative example*

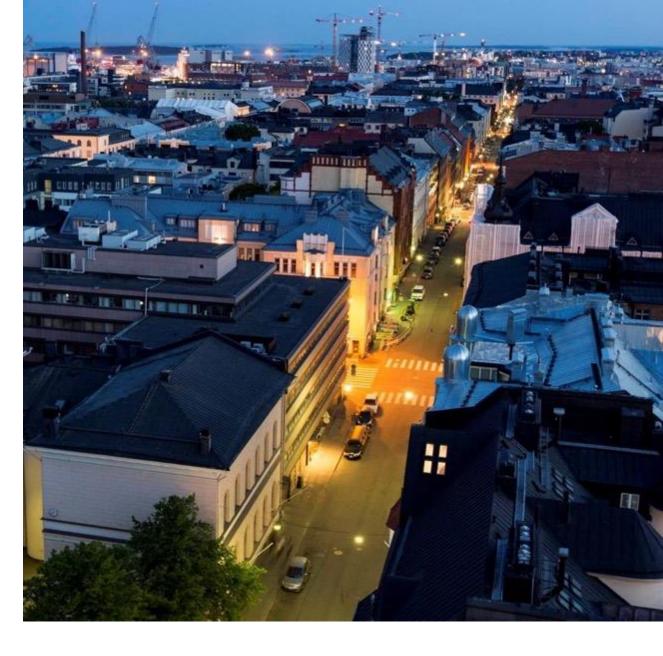
Illustrative example on how congestion income is generated

- Nord Pool determines for the hour 19.00 20.00 (a day ahead) area price in Finland at 30 €/MWh and in Sweden SE1 bidding area at 20 €/MWh
- Cross-border transmission capacity between Finland and Sweden is illustratively limited to 2 MW but the consumption in Finland is greater than that, i.e. there is not enough transmission capacity to fulfill all the demand in Finland with the lower prices in Sweden (congestion)
- 2 MWh is transmitted from Sweden to Finland
 - A producer in Sweden SE1 receives 2MW * 20 €/MWh, i.e. 40 €
 - A consumer in Finland pays 2MW * 30 €/MWh, i.e. 60 €
- There is extra cash (congestion income) generated at the Nord Pool i.e. the difference between paid and received funds, 20 €
 - Fingrid receives 10 € and the Swedish TSO receives 10 €
- All congestion income is used for investments reducing congestions according to EU regulation

MEUR	2016	2017	2018	2019	2020
CONGESTION INCOME	39,9	25,8	29,7	73,0	146,7



Operations Pricing



Grid service pricing is applied on both consumption and production Large-scale industry Reserve power plant Battery storage Battery storage 00000 Connecting line Connecting line Wind farm Power plant Fingrid's main grid Fingrid's substation Distribution system Small-scale industry operator's substation Battery storage + Distribution network Medium-voltage line facility Low-voltage line Shopping centres Underground cable Schools Small-scale Small-scale consumers wind power

Grid service pricing is applied on both consumption and production

Transmission prices are seasonally adjusted and charged on consumption and use of grid

Fingrid defines the grid service pricing structure (in cooperation with its customers), which is approved by the Energy Authority

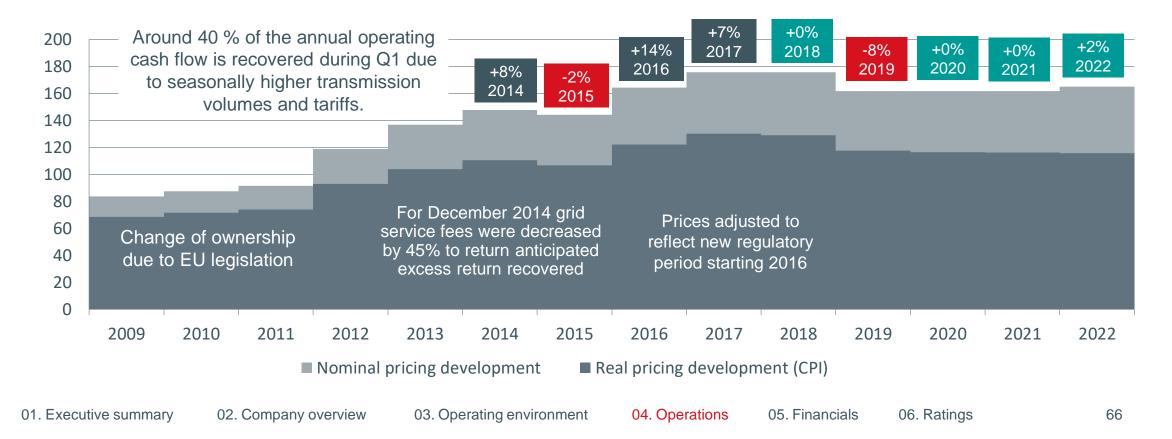
Pricing EUR/MWh	2022
Consumption, winter period*	8.96
Consumption, other times	2.55
Output from the grid	0.92
Input into the grid	0.61
Power plant capacity fee	1,900 €/MW/a
Reactive power fee	1,000 €/Mvar/m
Reactive energy fee	5 €/Mvarh

^{*} Winter period: 1.12.-28.2. on Monday – Friday 07.00 – 21.00

Grid service pricing is applied on both consumption and production

Grid service fees have been lowered by more than 10 per cent (in real terms) since 2017

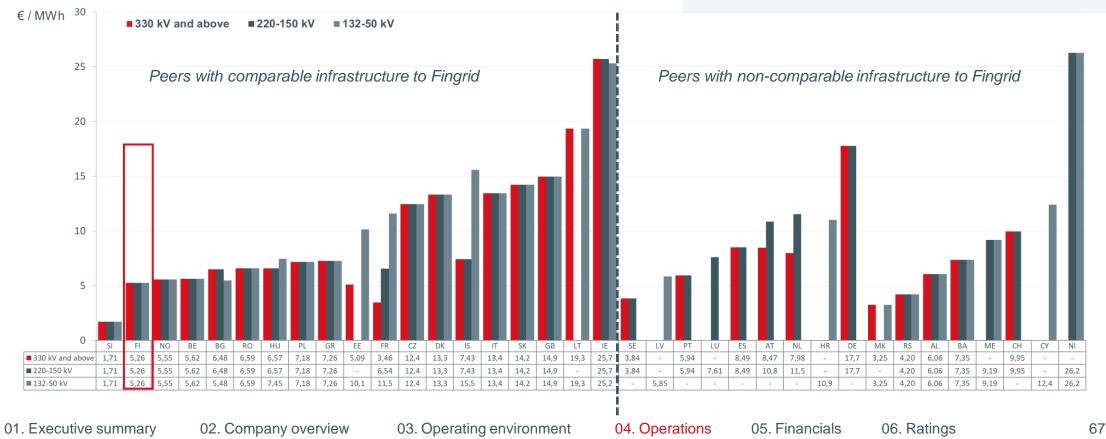
Index (1998=100)



Transmission charges from generation to consumption

Transmission charges from generation to consumption in Europe 2020 – including EU and ETA countries Source: Entso-e

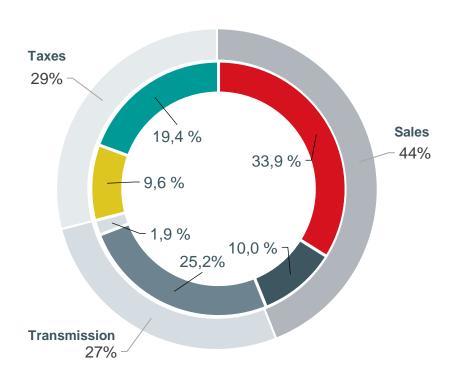
Fingrid's effectiveness and efficiency enable low charges – second lowest transmission tariffs in Europe



Breakdown of the electricity price for the consumer

Household consumer's electricity price

Consumption 5,000 kWh/year

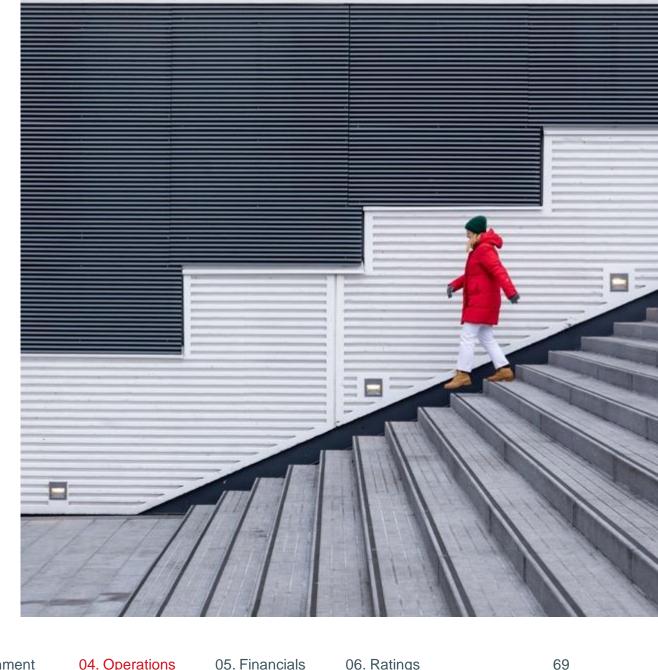


Fingrid's share of the electricity price for the consumer is 1,9%

- Procurement
- Sales
- Distribution network
- Main grid (Fingrid's share)
- Electricity tax
- Value added tax

Source: Energy Authority as per 1 January 2022

04 **Operations** Investments



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Investments are based on 5–25-year grid development plans

- Grid development plans are prepared at three levels, i.e. European, regional and national
- Fingrid decides on investments based on customers' needs, transmission system security and network capacity
- Fingrid's network construction is contracted with fixed price contracts
- Before network construction commences all environmental and planning permits are in place

All Fingrid's investment projects have been done in schedule and budget



Forest Line 400 kV Oulu – Petäjävesi 2022

Third 400 kV AC interconnection between Sweden and Finland (Aurora Line) 2025

> Huittinen – Forssa 400 kV OHTL 2025

400 kV cable connection to Helsinki 2021-26

> Lake Line 2 400kV Nuojua – Huutokoski 2026

Reinforcement of cross section Kemijoki-Oulujoki 2027

Svartbyn-Keminmaa 400 kV reinforcement 2026

> Jylkkä – Alajärvi OHTL 400 kV 2027

> > Åback – Melo 400 kV 2028

Alajärvi - Toivila 2 x 400+110 kV OHTL 2028

Extension of the Forest Line 2 x 400+110 kV Toivila – Hikiä 2028

Metsälinjan tuplaaminen 400+110 kV Nuojuankangas – Petäjävesi 2030

Nuojuankangas-Seitenoikea 400+110 kV OHTL 2030

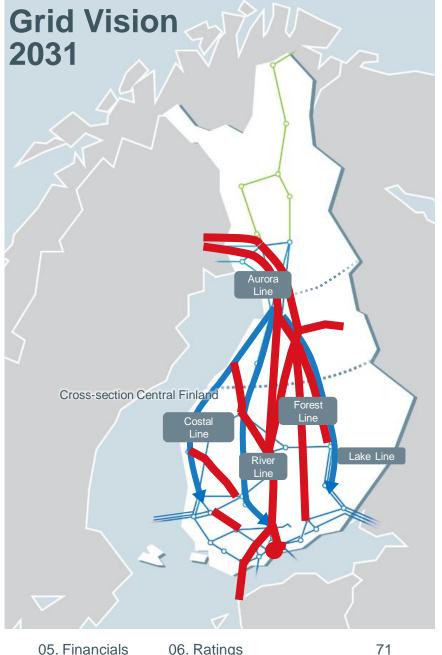
Third 400 kV AC interconnection between Sweden and Finland (Aurora Line 2) 2030

> Hikiä - Anttila 400 kV OHTL 2030

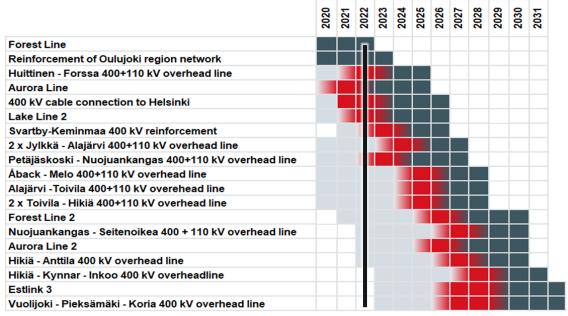
Hikiä – Kynnar - Inkoo 400 OHTL 2030

> Estlink 3 HVDC-cable 2032

Vuolijoki-Pieksämäki-Koria 400 kV OHTL 2032



Flexible and long-term investment strategy



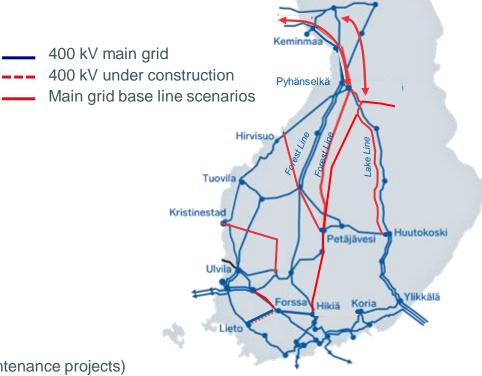
2022-2031:

3200 km of 400 kV transmission lines 2000 km km of 110 kV transmission lines 50 km of HVDC cable EIA / Preliminary design

Detailed planning and permissions

Implementation

Fingrid has a long-term planning horizon for investments

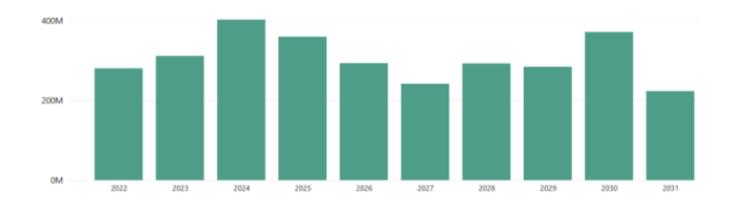


About 200 substation projects (includes new substation projects, expansion projects and maintenance projects)

Investments in the main grid rise to EUR 3 billion over the next ten years

Over the next ten years, Fingrid will invest a record EUR 3 billion in the main grid. The investments will enable electrification and the increasing pace of construction of renewable electricity generation, as demanded by the energy revolution. As part of this investment programme, Fingrid is planning to build new cross-border connections to Sweden and Estonia.

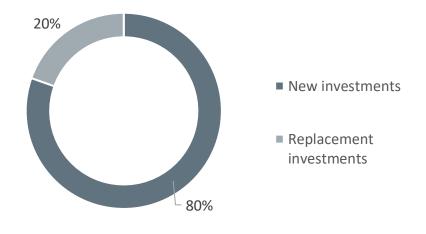
Source: https://www.fingrid.fi/en/pages/news/news/2022/investments-in-the-main-grid-rise-to-eur-3-billion/



Investments are driven by network aging, market development and connecting new production capacity

Investments in 2022–2031

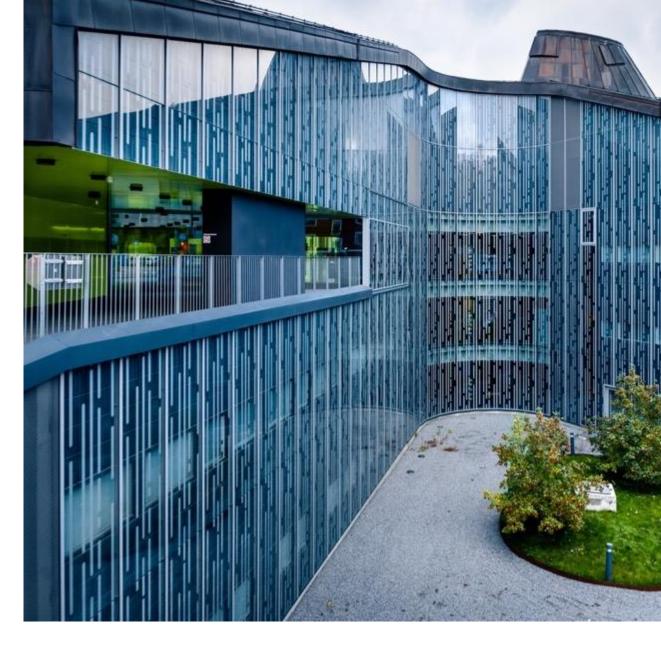
EUR 3.0 bn



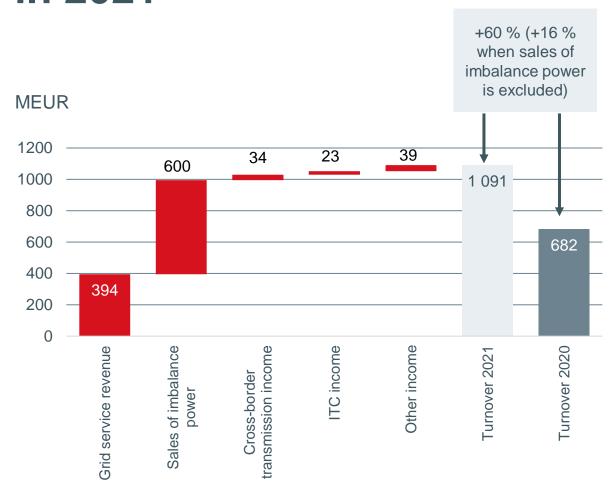
05

Financials

Financial performance



IFRS turnover breakdown in 2021



Breakdown of main sources of turnover

Grid service revenue

 Grid service revenue consists mainly of the unit price for electricity transmission multiplied by electricity consumption and production

Sales of imbalance power

- Fingrid sells and purchases imbalance power in order to stabilise the hourly power balance of the balance responsible parties
- Sales of imbalance power is driven by market prices
- The net of imbalance power sales and purchases is slightly positive and used to cover reserve costs
- Imbalance power boosts turnover as well as costs

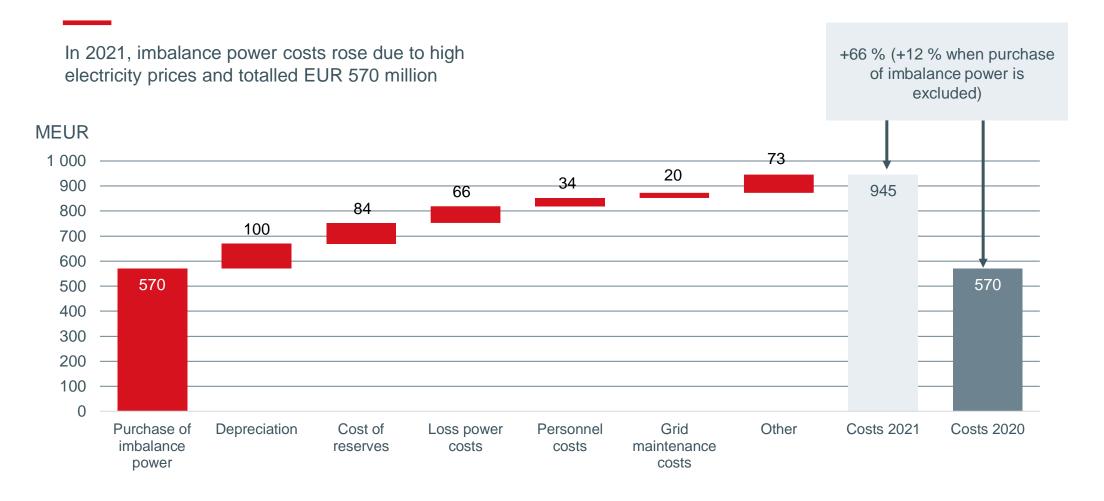
Cross-border transmission income

 Fingrid offers transmission services on the cross-border connections with Russia available to all electricity market parties. The contractual terms are equal and public.

ITC income (Inter TSO Compensation)

 Income received for the use of Fingrid's grid by other European TSOs

IFRS cost breakdown 2021



Breakdown of main costs

Purchase of imbalance power

- Fingrid sells and purchases imbalance power in order to stabilise the hourly power balance of the balance responsible parties
- The net of imbalance power sales and purchases is slightly positive and used to cover reserve costs
- Imbalance power boosts turnover as well as costs

Depreciation

 The level of yearly depreciations are stable thanks to continuous and stable investments

Cost of reserves

- Fingrid maintains reserve power to balance the frequency of the electricity grid
- The cost of reserves is recovered in grid network tariff and payments collected in balance services



Cost of loss power

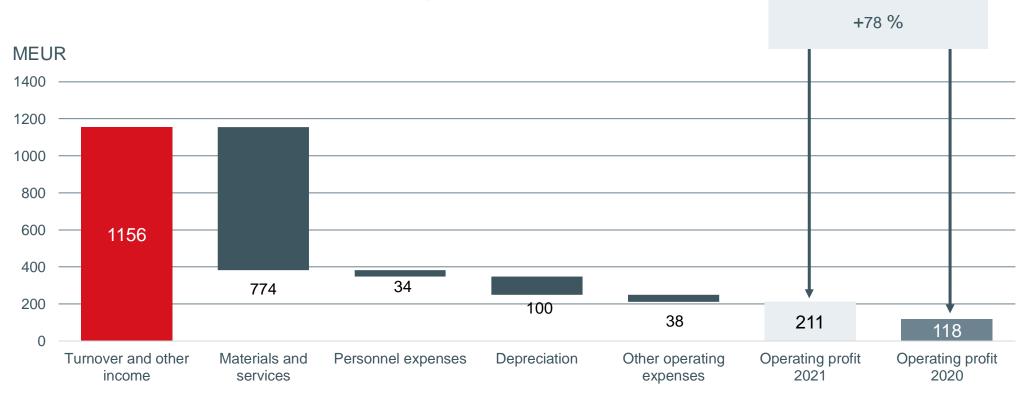
 Loss power is hedged up to four years in advance to ensure stable tariff

Personnel costs

 Fingrid's personnel costs are moderate thanks to outsourcing model used in most operations

IFRS operating profit in 2021

In 2021, change of EUR 62 million in the fair value of commodity derivatives was recorded in operating profit



Fingrid Oyj consolidated profit and loss (IFRS)

IFRS profit and loss 2017–2021 in MEUR

	2021	2020	2019	2018	2017
TURNOVER AND OTHER INCOME	1156	685	794	864	675
Materials and services	-774	-404	-491	-483	-302
Personnel expenses	-34	-31	-26	-32	-29
Depreciation	-100	-98	-98	-100	-97
Other operating expenses	-38	-32	-63	-7	-62
OPERATING PROFIT (EBIT)	211	118	116	242	185
EBIT-%	18 %	17 %	14 %	28 %	27 %
Finance income and costs	-23	-4	-11	-15	-23
PROFIT BEFORE TAXES*	188	113	106	229	164
Income taxes	-38	-19	-21	-46	-33
PROFIT FOR THE PERIOD	150	94	85	183	131
Other comprehensive income**	0	1	0	0	-1
TOTAL COMPREHENSIVE INCOME	150	95	85	183	130

^{*} Includes share of profit of associated companies

- In 2021, imbalance power sales increased year-on-year, to EUR 600 million, due to the exceptionally high electricity prices
- Since 2016, congestion income is no longer presented as turnover in profit and loss statement
- Employee expenses remain at notably low level due to outsourced operating model

^{**} Other comprehensive income consists of cash flow hedges, translation reserves and available-for-sale financial assets.

Fingrid Oyj consolidated assets (IFRS)

Fingrid will invest EUR 3 billion in the grid resulting in next ten years

IFRS assets 2017–2021 in MEUR

	2021	2020	2019	2018	2017
Intangible assets	244	225	212	190	188
Tangible assets	1784	1703	1643	1 634	1 676
Right-of-use-assets	30	31	33		
Investments (associated companies and available for sale)	9	12	11	12	10
Receivables	57	72	52	58	46
NON-CURRENT ASSETS	2124	2042	1951	1894	1 920
Inventories	14	14	12	12	14
Derivative instruments	64	16	4	19	0
Trade receivables and other receivables	138	110	95	100	96
Financial assets recognised in income statement at fair value	120	80	67	71	73
Cash and cash equivalents	99	46	16	14	10
CURRENT ASSETS	435	265	193	216	193
TOTAL ASSETS	2559	2307	2145	2 110	2 113

- Tangible assets are expected to increase due to higher investments in coming years
- Tangible assets were on average 76 % of total assets
- Current assets on average 11
 % of total assets

Fingrid Oyj consolidated liabilities (IFRS)

Accrued congestion income liability increases the balance sheet

IFRS liabilities 2017–2021 in MEUR

	2021	2020	2019	2018	2017
Share capital and premium	112	112	112	112	112
Retained earnings	535	521	575	662	687
Other equity	0	0	-1	-1	0
EQUITY	647	632	686	772	798
Borrowings	994	1004	854	772	813
Other non-current liabilities	510	366	147	131	141
NON-CURRENT LIABILITIES	1504	1370	1001	903	954
Borrowings	133	140	235	288	269
Derivative instruments	3	4	0	4	8
Trade payables and other liabilities	273	161	222	142	84
CURRENT LIABILITIES	408	305	458	434	361
TOTAL EQUITY AND LIABILITIES	2559	2307	2145	2 110	2 113

- Current liabilities on average total 17 % of total equity and liabilities
- Trade payables on average
 41 % of current liabilities
- Borrowings (current and noncurrent) totalled on average 50 % of total equity and liabilities
- Unused congestion liability is booked in accruals in other current and non-current liabilities

Fingrid Oyj consolidated cash flow (IFRS)

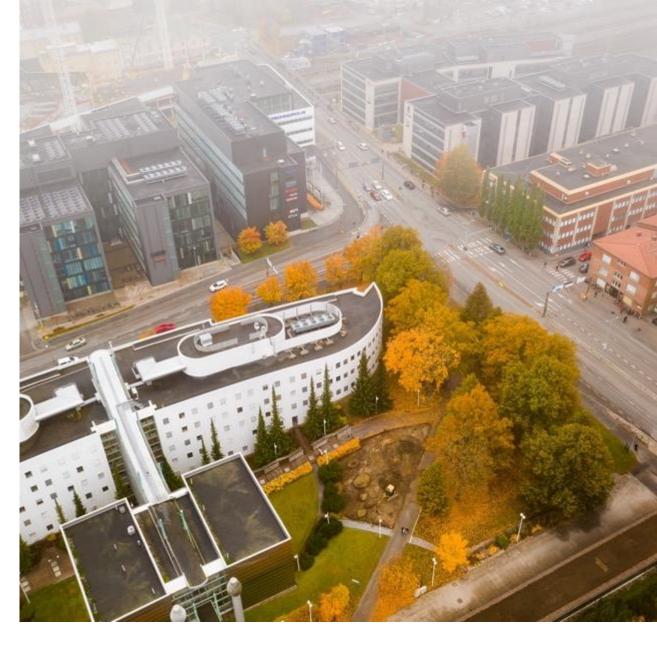
Strong cash flow after investments despite growing investments

IFRS cash flow 2017–2021 in MEUR

	2021	2020	2019	2018	2017
Cash flow from operations	494	310	240	303	273
Change in working capital	-33	-21	25	-18	-40
Net cash flow from operations	461	289	265	285	233
Net cash flow from investments	-210	-149	-117	-82	-107
Net cash flow after investments	251	140	148	204	126
Net borrowings	-22	51	21	-29	-24
Dividends paid	-136	-148	-171	-174	-98
Net cash flow from financing activities	-158	-97	-150	-202	-122
Net change in cash and cash eqv.	94	43	-2	2	4
Cash and cash equivalents 1 Jan	126	83	85	84	80
Cash and cash equivalents at the end of period	220	126	83	85	84

- Strong operating cash flow
- Peak investment years still ahead to enable climateneutral Finland by 2035
- Cash and cash equivalents increased in 2021 mainly due to growth of congestion income

05 **Financials** Financing



Financial risk management principles

Fingrid applies a conservative financial policy

Liquidity risk

- Cash, cash equivalents and committed credit facilities cover at least 110 percent of short-term debt
- Undrawn MEUR 300 revolving credit facility (RCF)
- MEUR 90 overdraft facilities
- Continuous cash flow forecasting

Credit and counterparty risk

- Pregualification of suppliers based on predetermined financial criteria
- Continuous credit risk analysis and monitoring
- Counterparty credit rating requirements and limits
- ISDAs in force for derivatives.

Refinancing risk

- Refinancing in any given year less than 30 % of total debt
- Even maturity profile
- Diversified funding sources
- Strong credit rating from at least two major rating agencies

Market price risk

- Derivatives only for hedging purposes
- Interest rate risk hedging of debt; convergence towards 12 months' average interest re-fixing time
- Loss power hedging horizon up to 4 years, target to fully hedge the delivery year

Fingrid debt programme overview

- Long presence in the capital and money markets since 1998 with debt programmes:
 - EMTN Programme, MEUR 1,500 since 1998
 - ECP Programme, MEUR 600 since 1998
 - CP Programme, MEUR 150 since 1998
- MEUR 300 sustainability KPI linked Revolving Credit Facility (RCF) until 2026 (+2 one-year extension options) is provided by the company's relationship banks. The facility supports the company's liquidity reserve and is undrawn
- In addition, Fingrid has bilateral facility agreements with banks to support liquidity
- Long-term bilateral loans provided by the European Investment Bank (EIB) and Nordic Investment Bank (NIB)

Fingrid is a well-established issuer on international private and public debt capital markets

Fingrid's core relationship banks are the dealers of the EMTN Programme















New (11/2021) MEUR 300 RCF (5+1+1yrs) linked to 3 KPIs focused on Fingrid's ESG priorities

- It is important that the KPIs selected for the sustainability linked loan facility are core to Fingrid's sustainability strategy
- As such they are ambitious, transparent and reported as part of the Group's annual sustainability reporting
- These 3 KPIs reflect the key elements of Fingrid's sustainability strategy as presented in our materiality matrix and are reliably measured







KPI #1: Connection of wind power

New connection agreements per annum in megawatt (MW)

KPI #2: GHG emissions from transmission losses

Reduction of GHG emissions from transmission losses measured in tons of CO₂ equivalent (t CO₂ e)

KPI #3: Lost time injury frequency (LTIF)

Reduction of Combined LTIF (own personnel and service providers)

Fingrid to increase use of Green Financing

- In 2017 Fingrid established a framework enabling green financing for eligible investment projects and issued inaugural EUR 100 million Green Bond
- Fingrid's investor base grew thanks to the Green Bond because new, long-term and specifically green finance focused debt investors participated in the issue
- In 2021 Fingrid signed a MEUR 300 revolving credit facility tied to responsibility targets and a MEUR 70 green investment loan
- Fingrid's capex program covers next 10 years on a rolling basis.
 Green financing eligible investments are regularly screened from the capex program. In the 2020 screening, around MEUR 180 of Green Bond eligible investments were identified
- One of Fingrid's corporate ESG targets is to increase the share of green financing in the company's total funding portfolio
- Fingrid's corporate responsibility and sustainable development report is available at https://www.fingrid.fi/globalassets/dokumentit/en/annual-report/2021/fingrid_oyj_corporate_responsibility_and_sustainable e development 2021.pdf



https://www.fingrid.fi/en/pages/investors/financing/green-financing/

Since 2019 Fingrid reports as Green Bond impacts also the amount of estimated CO2 emissions avoided on investments related to renewable power generation

These impacts are estimated at around 258 000 CO2t equivalent in 2021.

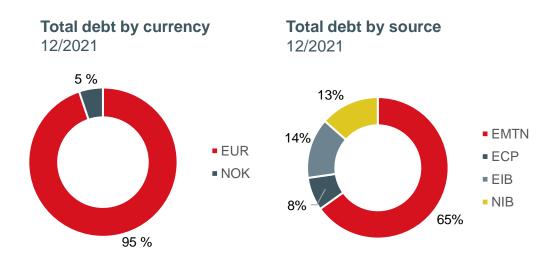
The impacts have been verified by an independent external verifier Mitopro Oy.



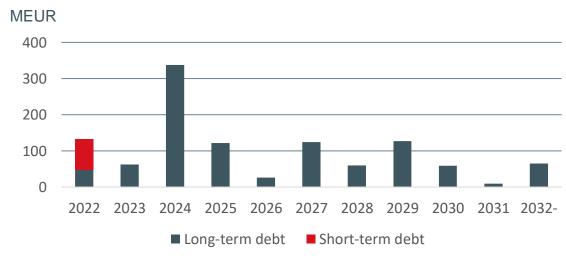
Weighted average debt maturity was 5,7 years at the end of December 2021

Debt maturity profile is well-distributed

- Fingrid aims to maintain a well-distributed debt maturity profile
- Debt portfolio consists mostly of private placements and a couple of public bonds



Debt maturity profile as of 31 December 2021



Short-term debt*	12% of total	MEUR 133**
Long-term debt	88% of total	MEUR 994**
Total gross debt		MEUR 1 127**

^{*} Debt maturing in next 12 months

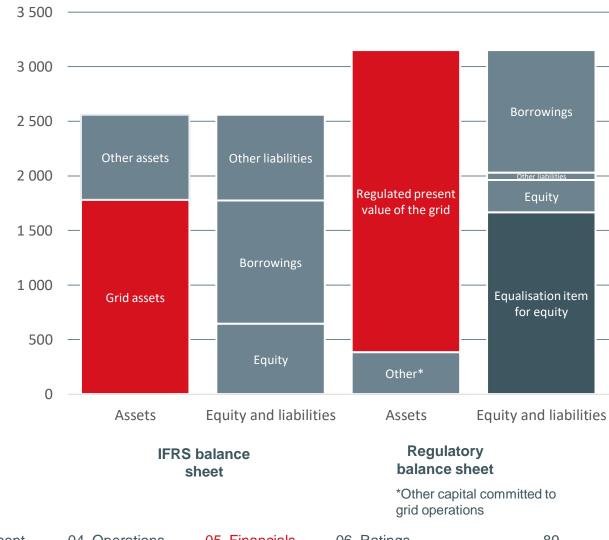
^{**} Balance sheet values, lease liabilities according to IFRS 16 not included

Strong capital structure

- Total shareholders' equity and liabilities amount to MEUR 2,559
- Regulatory balance sheet amount to around MEUR 3,100 which is used as adjusted capital in calculation of allowed financial result
- Grid assets are recognised at fair value for the purposes of the company's regulatory balance sheet

Equity to total assets ratio is 25% (IFRS) and 62% (regulatory)

IFRS and regulatory capital structure as of 31 December 2021, MEUR

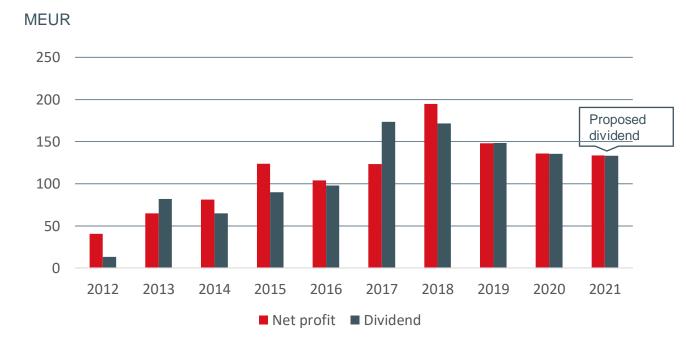


Fingrid targets to distribute substantially all of the parent company profit as dividend

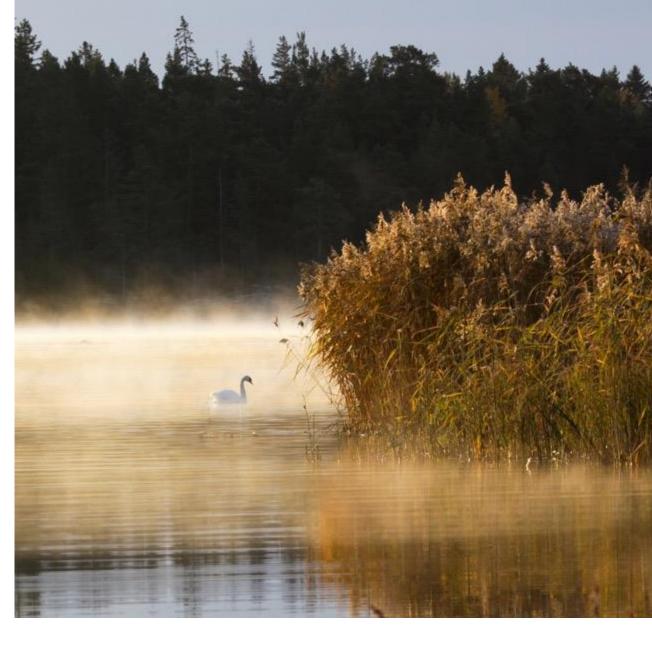
- The guiding principle is to distribute substantially all of the parent company profit as dividend
- MEUR 133 proposed dividend i.e. 100% of 2021 parent company FAS net profit
- Prevailing conditions and investment needs are always considered before taking decision on dividend to be paid
- This will enable long-term implementation of the strategy while allowing operative flexibility

Dividend policy aims to ensure reasonable return and take company's financial targets into account

FAS net profit and paid dividends in 2012-2021



06 Ratings



01. Executive summary 02. Company overview 03. Operating environment

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05. Financials

06. Ratings

Key rating factors according to the rating agencies

Fingrid's low business risk profile and supportive regulatory framework are key credit strengths

S&P Global

The supportive regulatory framework in Finland implies a stable operating environment. Fingrid's operations comprise solely regulated activities, and it is therefore highly dependent on the underlying TSO regulation in Finland. We view Finland's regulatory framework for the fifth regulatory period (2020-2023) as stable and predictable.

Fitch

Fingrid's 'A' rating is the highest that Fitch assigns to a regulated network in Europe, reflecting a very strong business and financial profile. The company benefits from a benign regulatory framework, which includes the ability to set its own tariffs to the extent of allowed profits as defined by the authority.

Fingrid aims to maintain high credit ratings

Fingrid is committed to maintain credit rating at least at 'A-' level in all circumstances

S&P A-1+/AA- Stable

Short-term/ Issuer Rating

"The stable outlook reflects our assumption that Fingrid will remain strategically important to the Finnish government as Finland's monopoly TSO, with stable and predictable underlying earnings supported by a favorable regulatory framework."

S&P Global, 27 October 2021

Fitch
F1/A+
Stable

Short-term/ Senior Unsecured

"The rating affirmation of Fingrid Oyj mainly reflects the company's strong business profile and regulatory framework, with high cash flow visibility until 2023. It also considers the company's sizeable capex plan, which is largely aimed at accommodating renewables growth in Finland and developing cross-border interconnections, as well as a financial policy to distribute substantially all its profit as dividend."

Fitch Ratings, 6 December 2021

Thank you!

Fingrid Oyj

Läkkisepäntie 21

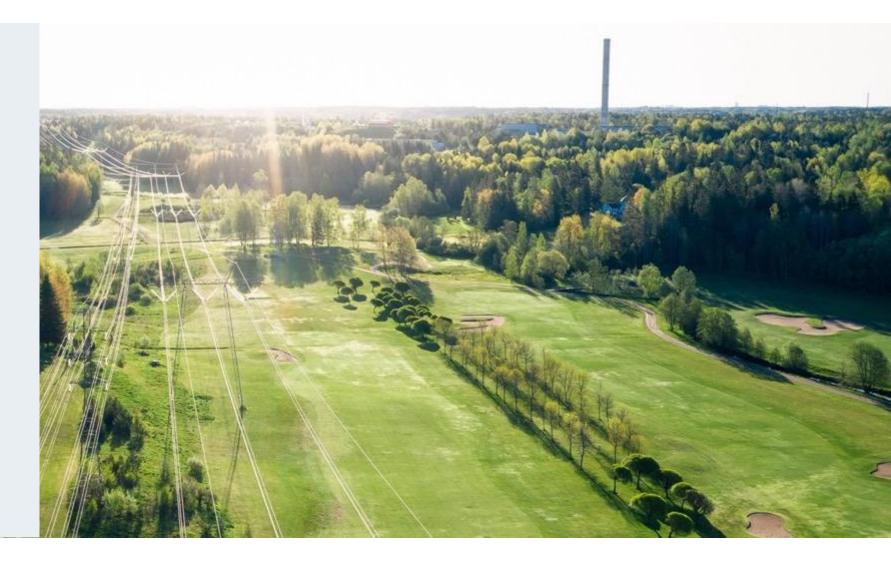
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